

Message Text

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10
ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 031397

R 010334Z AUG 75
FM AMEMBASSY TOKYO
TO USDOC WASHDC
INFO SECSTATE WASHDC 2130

UNCLAS TOKYO 10590

FOR OIM/WELCH

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: TC NOVEMBER MICROWAVE SHOW

REF: USDOC 11547

1. REFTEL PARA TWO: SUGIMOTO WAS NOT PLANNING EXHIBIT POLARAD SUBJECT EVENT; HOWEVER, WILL WRITE FELDMAN TO THIS REGARD. RE WEINSCHER ENGINEERING, SUGIMOTO WAITING PRINCIPAL REPLY HIS EXHIBITION PROPOSAL, WILL FINALIZE DECISION ASAP.

2. REFTEL PARA THREE: SHOSHIN SHOJI DECLINES PARTICIPATION DUE TO THEIR ASSESSMENT OF ECONOMIC RECESSION/DISOURAGING MARKET PROSPECTS.

3. REFTEL PARA FOUR: ONLY FOUR PA'S OF SEVEN REPORTED REFTEL REACHED TC JULY 29, I.E., COMMUNICATION TECHNIQUES, MICROLAB/FXR, MICROWAVE SEMICONDUCTOR AND NARDA. PLS FORWARD XEROX COPIES.

4. REFTEL PARA SIX: KAZAMA, DIRECTOR, TOKO TRADING, OUT OF TOKYO, WILL ADVISE BY AUGUST 4.

5. REFTEL PARA SEVEN: KYOKUTO BOEKI MAY PARTICIPATE WITH PA/CONTRIBUTION TO TC, WILL REACH DECISION BY AUG 7.

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6. REFTEL PARA EIGHT: RIKEI CORP HAS DECIDED PARTICIPATE REPRESENTING FOLLOWING: (A) NON-ESTABLISHED COMMUNICATION TRANSISTOR CORP, SAN CARLOS, CALIF, B.J. MCDANIEL, INT'L

SALES MGR, (415) 591-8921, PRODUCT: R.F. POWER TRANSISTOR/
LOCAL; (B) NON-ESTABLISHED FREQUENCY WEST INC, SANTA
CLARA, CALIF, STEVE ERICKSON, MKTG MGR, (408) 249-2850,
PRODUCT: PHASE LOCK OSCILLATOR/USA; (C) ESTABLISHED JOHANSON
MFG CORP, BOONTON, NJ, ERIC JOHANSON, PRES, (201) 334-2676,
PRODUCT: VARIABLE CAPACITATOR/USA. RIKEI WILL SUBMIT
TC PA/NON-ESTABLISHED CONTRIBUTION UPON OIM CONFIRMATION.
PLS ADVISE. FYI: RIKEI WILL NOT PARTICIPATE WITH SCIENTIFIC
ATLANTA.

7. REFTTEL PARA NINE: HAKUTO CO. WILL GIVE FULL SUPPORT IF
EMC TECHNOLOGY WILL PARTICIPATE SUBMITTING PA/CONTRIBUTION
TO OIM, OTHERWISE AGENT DECLINES.

8. REFTTEL PARA TEN: NEW JAPAN RADIO DECLINES.

9. REFTTEL PARA ELEVEN: C. JOHNSON, YAMATAKE
HONEYWELL, DECLINES. YAMATAKE DOES NOT MARKET
MICROWAVE PRODUCTS.
SHOESMITH

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<< END OF DOCUMENT >>

Message Attributes

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Margaret P. Grafeld
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